



ARC

*Alliance for
Rail Competition*

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Federal News Update June 29, 2007

Major Shipper Victory Scored in Energy Bill

Shipper groups scored a major victory last week during the House mark-up of the Energy Legislation. Included in the legislation was a provision by Cong. Tammy Baldwin (D-WI), which would require the Department of Transportation and the Department of Energy to conduct a study of the competitive environment for moving an increasing amount of biofuels and whether there are legal authorities to prevent railroads from charging unreasonable rates where competitive environment is not present. The provision had the support of Chairman John Dingell (D-MI) and Subcommittee Chairman Rick Boucher (D-VA), and is very similar to the provision included by Sen. Dorgan (D-ND) in the recently passed Senate biofuels legislation.

The railroads vehemently opposed the amendment, recruiting to lobby committee republicans and some democrats to oppose the Baldwin amendment. In the end, the Baldwin amendment was adopted and the railroads were unable to have any member on the committee to introduce a counter amendment. This effort reflected what Cong. Richard Baker (R-LA), the original cosponsor of H.R. 2125, told a group of shippers earlier this week - that the railroads are not as strong politically as they think. United Transportation Union comments about this provision are available online at www.utu.org.

If you have not done so yet, this is an excellent time to call your representative and urge them to co-sponsor H.R. 2125. The representatives are looking to hear their constituents' individual stories.

New Dow Representative to Sit on ARC Executive Committee

Dow Chemical has appointed a new representative to serve on the ARC Executive Committee in light of Brad Gray's internal promotion. Gray leaves ARC with a deep appreciation for the organization's work, and described his involvement on the Executive Committee as a "highlight of his career." Cindy Elliott, Supply Chain Sourcing Director, Global Purchasing, will now represent the company on the ARC Executive Committee. "We welcome Cindy to the Executive Committee," said ARC Executive Director Mike Snovitch. "She has a deep understanding of the importance of efficient, secure, and reliable transportation system for the sustainability of not only ARC shipper members, but the global economy, and her expertise will be a great asset to our organization." Elliott's bio is attached.

Cindy Elliott
Supply Chain Sourcing Director
Global Purchasing



Cindy started her Dow career in 1980 as a chemist in Polyurethanes TS&D in Freeport. In 1984, she transferred to Philadelphia, PA as a field sales representative. In 1987, she moved to Midland as a market research specialist. From 1988 to 1996, she served in several market manager roles in adhesives and sealants and rigid foams in Polyurethanes. In 1997, Cindy became the Global Quality Director for Polyurethanes focusing on business excellence. This led to the Six Sigma Business Champion role where Cindy played an integral role in bringing Six Sigma methodology into Dow. In 2000, Cindy assumed the role of Global Business Director for the Chelants business within Industrial Chemicals. She was named Americas Commercial Director for the Paper and Carpet Latex Business in November 2002. Cindy was named to her current role as Supply Chain Sourcing Director for Global Purchasing in November, 2006. Cindy is a strategy board member for Dow's NA Women's Innovation Network. She was profiled in the Chemist's Business Journal in November 2001.

Cindy earned a B.S. degree in Chemistry from Indiana University. Cindy is also a graduate of The Executive Program from University of Michigan. She is married to husband Andy and they have 2 children, Ben (18) and Elaine (14). She enjoys cooking, gardening, reading, pilates workouts, and traveling.