

Skin La-La Prospecting Profile Sheet

Rep. Name: _____ Best Phone: _____

Prospect Phone Numbers
Home: _____
Work: _____
Cell: _____
Fax: _____
Best Time to Call: _____
EMail: _____

Initial Call: Date: _____ Time: _____

Follow Up #1 Date: _____ Time: _____

Follow Up #2 Date: _____ Time: _____

Packet Sent Date: _____

Best Approach (Circle One):
Anti-Aging / Skin Care
Business / Money
Taxes

Personality Type (Circle One):
Analytic
Driver
Expressive / Friendly

Career:
Enjoys Career on 1-10 Scale: _____
Length of Time at Career: _____

Strengths (Rate from 1-10):
____ People Skills
____ Ambitious
____ Credibility
____ Reliable
____ Existing Network in Place
____ Hard Working
____ Concerned about Health
____ Wants to Look Good
____ Sales Experience
____ Teaching Experience
____ Coaching Experience
____ Business Savvy
____ Management Experience
____ Entrepreneur
____ Self-Starter
____ Organized
____ Recruiter
____ Motivator
____ High Achiever
____ MLM Experience
____ International Network
____ Financial Strength
____ Not a Winer / Complainer
____ Warm, Open & Easy to Talk to

Name: _____ **Age:** _____

Phone: _____

Address: _____

City: _____

State: _____ **Zip:** _____

Spouse Name: _____

If Married: Team Work Good: ___ Bad: ___

Proudest Achievement: _____

Biggest Obstacle: _____

Fears: _____

Hot Buttons: _____

Fast Facts: _____

Strategy: _____
